



June 12, 2019

VIA ONLINE PORTAL

Michael Toland, Ph.D.
Departmental FOIA Officer
Office of Privacy and Open Government
U.S. Department of Commerce
14th and Constitution Avenue NW
Mail Stop 52010FB
Washington, DC 20230
Via FOIAOnline

Freedom of Information Officer
International Trade Administration
U.S. Department of Commerce
Room 40003
14th & Constitution Avenue NW
Washington, DC 20230
Via FOIAOnline

Re: Freedom of Information Act Request

Dear FOIA Officer:

Pursuant to the Freedom of Information Act (FOIA), 5 U.S.C. § 552, and the implementing regulations of your agency, 15 C.F.R. Part 4, American Oversight makes the following request for records.

In May, the *New York Times* reported that Zekelman Industries—the largest steel-tube manufacturer in North America, run by Canadian billionaire Barry Zekelman—had donated \$1.75 million to a pro-Trump super PAC, and that the Zekelman lobbying apparatus has cultivated extensive ties with the Trump administration in an effort to shape trade policy. Barry Zekelman has held meetings with senior trade officials at the Department of Commerce (Commerce) and the Office of the United States Trade Representative (USTR), as well as with President Trump and his son Donald Trump Jr. about steel imports.¹ Lobbyists acting on his behalf have also engaged with Commerce, USTR, and U.S. Customs and Border Protection (CBP).

¹ Eric Lipton, *He's One of the Biggest Backers of Trump's Push to Protect American Steel. And He's Canadian.*, N.Y. TIMES, May 20, 2019, <https://www.nytimes.com/2019/05/20/us/politics/hes-one-of-the-biggest-backers-of-trumps-push-to-protect-american-steel-and-hes-canadian.html>.



American Oversight seeks records to shed light on whether and to what extent foreign companies and private interests are influencing U.S. trade policy.

Requested Records

American Oversight requests that you produce the following records within twenty business days:

1. All email communications (including email messages, email attachments, calendar invitations) between the Commerce officials specified below and any of the following external organizations or individuals:
 - i. Zekelman Industries (including anyone with an email address ending in zekelman.com)
 - ii. Barry Zekelman
 - iii. Tony Frabotta
 - iv. Jim Hays
 - v. Ken Pursel
 - vi. Kevin Kelly
 - vii. Michael Mechley
 - viii. Michael Graham
 - ix. Mickey McNamara
 - x. Nick Shubat
 - xi. Randy Boswell
 - xii. Tom Muth
 - xiii. King and Spalding (including anyone with an email address ending in kslaw.com)
 - xiv. Bonnie Byers (bbyers@kslaw.com)
 - xv. Schagrin Associates (including anyone with an email address ending in schagrinassociates.com)
 - xvi. Roger Schagrin
 - xvii. Tamara Browne (tbrowne@schagrinassociates.com)

2. All calendar entries for meetings, calls, or other engagements between the Commerce officials specified below and any of the external organizations or individuals specified in part 1, as well as any associated materials such as meeting notices, meeting agendas, talking points, background materials, any handwritten or electronic notes taken during any oral communications, summaries of any oral communications, or other materials exchanged before or after any of the engagements.

American Oversight requests that you search for responsive records from the following Commerce officials:

- i. The immediate office of the Secretary, including Secretary Ross and anyone who has served in the capacity of advisor or assistant to the Secretary;
- ii. The immediate office of the Chief of Staff to the Secretary, including anyone who has served in the capacity of Chief or Deputy Chief of Staff, advisor or assistant, or scheduler;
- iii. The immediate office of the White House Liaison, including anyone who has served as White House Liaison or Advisor and any deputies;
- iv. The immediate office of Business Liaison, including anyone who has served as Director, Deputy Director, or Advisor;
- v. The immediate office of the General Counsel, including anyone who has served as General Counsel or Deputy General Counsel, anyone who has served as Chief Counsel for International Commerce, and anyone who has served as their advisors or assistants;
- vi. The immediate office of the Under Secretary for International Trade, including Under Secretary Gilbert Kaplan and anyone who has served in the capacity of Chief or Deputy Chief of Staff; executive, special, or confidential assistant; or scheduler;
- vii. Anyone who has served in the capacity of Advisor to the Under Secretary, including any Senior or Special Advisors;
- viii. Anyone who has served as Director of Policy, including Joseph Laroski and anyone acting on their behalf such as an assistant or scheduler;
- ix. Anyone who has served as Director of the Office of Legislative and Intergovernmental Affairs, including Joseph Laroski, and anyone acting on their behalf such as an assistant or scheduler;
- x. Anyone who has served as Director of the Trade Promotion Coordinating Committee, including Patrick Kirwan, and anyone acting on their behalf such as an assistant or scheduler;
- xi. Anyone who has served as Assistant Secretary for Global Markets, including Acting Assistant Secretary Ian Steff, and anyone acting on their behalf such as an assistant or scheduler;
- xii. Anyone who has served as Deputy Assistant Secretary for the Western Hemisphere, including Acting Deputy Assistant Secretary Richard Steffens, and anyone acting on their behalf such as an assistant or scheduler;
- xiii. Anyone who has served as Assistant Secretary for Industry and Analysis, including Acting Assistant Secretary James Sullivan, and anyone acting on their behalf such as an assistant or scheduler; and
- xiv. Anyone who has served as Assistant Secretary for Enforcement and Compliance, including Acting Assistant Secretary Jeffrey Kessler, and anyone acting on their behalf such as an assistant or scheduler.

Please provide all responsive records from January 20, 2017, through the date the search is conducted.

Fee Waiver Request

In accordance with 5 U.S.C. § 552(a)(4)(A)(iii) and your agency's regulations, American Oversight requests a waiver of fees associated with processing this request for records. The subject of this request concerns the operations of the federal government, and the disclosures will likely contribute to a better understanding of relevant government procedures by the general public in a significant way. Moreover, the request is primarily and fundamentally for non-commercial purposes.

American Oversight requests a waiver of fees because disclosure of the requested information is “in the public interest because it is likely to contribute significantly to public understanding of operations or activities of the government.”² The public has a significant interest in whether the development of U.S. trade policy—which has the potential to impact millions of Americans—is being shaped by a select group of outside interests, including foreign citizens.³ Records with the potential to shed light on this question would contribute significantly to public understanding of operations of the federal government, including the degree and nature of Zekelman Industries' outreach to senior Trump administration officials working on trade policy. American Oversight is committed to transparency and makes the responses agencies provide to FOIA requests publicly available, and the public's understanding of the government's activities would be enhanced through American Oversight's analysis and publication of these records.

This request is primarily and fundamentally for non-commercial purposes.⁴ As a 501(c)(3) nonprofit, American Oversight does not have a commercial purpose and the release of the information requested is not in American Oversight's financial interest. American Oversight's mission is to promote transparency in government, to educate the public about government activities, and to ensure the accountability of government officials. American Oversight uses the information gathered, and its analysis of it, to educate the public through reports, press releases, or other media. American Oversight also makes materials it gathers available on its public website and promotes their availability on social media platforms, such as Facebook and Twitter.⁵

American Oversight has also demonstrated its commitment to the public disclosure of documents and creation of editorial content through numerous substantive analyses posted to its website.⁶ Examples reflecting this commitment to the public disclosure of

² 5 U.S.C. § 552(a)(4)(A)(iii).

³ Lipton, *supra* note 1.

⁴ See 5 U.S.C. § 552(a)(4)(A)(iii).

⁵ American Oversight currently has approximately 12,200 page likes on Facebook and 54,200 followers on Twitter. American Oversight, FACEBOOK, <https://www.facebook.com/weareoversight/> (last visited May 29, 2019); American Oversight (@weareoversight), TWITTER, <https://twitter.com/weareoversight> (last visited May 29, 2019).

⁶ News, AMERICAN OVERSIGHT, <https://www.americanoversight.org/blog>.

documents and the creation of editorial content include the posting of records related to an ethics waiver received by a senior Department of Justice attorney and an analysis of what those records demonstrated regarding the Department's process for issuing such waivers;⁷ posting records received as part of American Oversight's "Audit the Wall" project to gather and analyze information related to the administration's proposed construction of a barrier along the U.S.-Mexico border, and analyses of what those records reveal;⁸ posting records regarding potential self-dealing at the Department of Housing & Urban Development and related analysis;⁹ posting records and analysis relating to the federal government's efforts to sell nuclear technology to Saudi Arabia;¹⁰ and posting records and analysis regarding the Department of Justice's decision in response to demands from Congress to direct a U.S. Attorney to undertake a wide-ranging review and make recommendations regarding criminal investigations relating to the President's political opponents and allegations of misconduct by the Department of Justice itself and the Federal Bureau of Investigation.¹¹

Accordingly, American Oversight qualifies for a fee waiver.

Guidance Regarding the Search & Processing of Requested Records

In connection with its request for records, American Oversight provides the following guidance regarding the scope of the records sought and the search and processing of records:

- Please search all locations and systems likely to have responsive records, regardless of format, medium, or physical characteristics. For instance, if the request seeks "communications," please search all locations likely to contain communications,

⁷ *DOJ Records Relating to Solicitor General Noel Francisco's Recusal*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/document/doj-civil-division-response-noel-francisco-compliance>; *Francisco & the Travel Ban: What We Learned from the DOJ Documents*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/francisco-the-travel-ban-what-we-learned-from-the-doj-documents>.

⁸ *See generally Audit the Wall*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/investigation/audit-the-wall>; *see, e.g., Border Wall Investigation Report: No Plans, No Funding, No Timeline, No Wall*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/border-wall-investigation-report-no-plans-no-funding-no-timeline-no-wall>.

⁹ *Documents Reveal Ben Carson Jr.'s Attempts to Use His Influence at HUD to Help His Business*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/documents-reveal-ben-carson-jr-s-attempts-to-use-his-influence-at-hud-to-help-his-business>.

¹⁰ *Investigating the Trump Administration's Efforts to Sell Nuclear Technology to Saudi Arabia*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/investigating-the-trump-administrations-efforts-to-sell-nuclear-technology-to-saudi-arabia>.

¹¹ *Sessions' Letter Shows DOJ Acted on Trump's Authoritarian Demand to Investigate Clinton*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/sessions-letter>.

including relevant hard-copy files, correspondence files, appropriate locations on hard drives and shared drives, emails, text messages or other direct messaging systems (such as iMessage, WhatsApp, Signal, or Twitter direct messages), voicemail messages, instant messaging systems such as Lync or ICQ, and shared messages systems such as Slack.

- In conducting your search, please understand the terms “record,” “document,” and “information” in their broadest sense, to include any written, typed, recorded, graphic, printed, or audio material of any kind. We seek records of any kind, including electronic records, audiotapes, videotapes, and photographs, as well as letters, emails, facsimiles, telephone messages, voice mail messages and transcripts, notes, or minutes of any meetings, telephone conversations, or discussions.
- Our request for records includes any attachments to those records or other materials enclosed with those records when they were previously transmitted. To the extent that an email is responsive to our request, our request includes all prior messages sent or received in that email chain, as well as any attachments to the email.
- Please search all relevant records or systems containing records regarding agency business. Do not exclude records regarding agency business contained in files, email accounts, or devices in the personal custody of your officials, such as personal email accounts or text messages. Records of official business conducted using unofficial systems or stored outside of official files are subject to the Federal Records Act and FOIA.¹² It is not adequate to rely on policies and procedures that require officials to move such information to official systems within a certain period of time; American Oversight has a right to records contained in those files even if material has not yet been moved to official systems or if officials have, by intent or through negligence, failed to meet their obligations.¹³
- Please use all tools available to your agency to conduct a complete and efficient search for potentially responsive records. Agencies are subject to government-wide requirements to manage agency information electronically,¹⁴ and many agencies

¹² See *Competitive Enter. Inst. v. Office of Sci. & Tech. Policy*, 827 F.3d 145, 149–50 (D.C. Cir. 2016); cf. *Judicial Watch, Inc. v. Kerry*, 844 F.3d 952, 955–56 (D.C. Cir. 2016).

¹³ See *Competitive Enter. Inst. v. Office of Sci. & Tech. Policy*, No. 14-cv-765, slip op. at 8 (D.D.C. Dec. 12, 2016).

¹⁴ Presidential Memorandum—Managing Government Records, 76 Fed. Reg. 75,423 (Nov. 28, 2011), <https://obamawhitehouse.archives.gov/the-press-office/2011/11/28/presidential-memorandum-managing-government-records>; Office of Mgmt. & Budget, Exec. Office of the President, Memorandum for the Heads of Executive Departments & Independent Agencies, “Managing Government Records Directive,” M-12-18 (Aug. 24, 2012), <https://www.archives.gov/files/records-mgmt/m-12-18.pdf>.

have adopted the National Archives and Records Administration (NARA) Capstone program, or similar policies. These systems provide options for searching emails and other electronic records in a manner that is reasonably likely to be more complete than just searching individual custodian files. For example, a custodian may have deleted a responsive email from his or her email program, but your agency's archiving tools may capture that email under Capstone. At the same time, custodian searches are still necessary; agencies may not have direct access to files stored in .PST files, outside of network drives, in paper format, or in personal email accounts.

- In the event some portions of the requested records are properly exempt from disclosure, please disclose any reasonably segregable non-exempt portions of the requested records. If a request is denied in whole, please state specifically why it is not reasonable to segregate portions of the record for release.
- Please take appropriate steps to ensure that records responsive to this request are not deleted by the agency before the completion of processing for this request. If records potentially responsive to this request are likely to be located on systems where they are subject to potential deletion, including on a scheduled basis, please take steps to prevent that deletion, including, as appropriate, by instituting a litigation hold on those records.

Conclusion

If you have any questions regarding how to construe this request for records or believe that further discussions regarding search and processing would facilitate a more efficient production of records of interest to American Oversight, please do not hesitate to contact American Oversight to discuss this request. American Oversight welcomes an opportunity to discuss its request with you before you undertake your search or incur search or duplication costs. By working together at the outset, American Oversight and your agency can decrease the likelihood of costly and time-consuming litigation in the future.

Where possible, please provide responsive material in an electronic format by email. Alternatively, please provide responsive material in native format or in PDF format on a USB drive. Please send any responsive material being sent by mail to American Oversight, 1030 15th Street NW, Suite B255, Washington, DC 20005. If it will accelerate release of responsive records to American Oversight, please also provide responsive material on a rolling basis.

We share a common mission to promote transparency in government. American Oversight looks forward to working with your agency on this request. If you do not understand any part of this request, please contact Sara Creighton at foia@americanoversight.org or 202-

869-5245. Also, if American Oversight's request for a fee waiver is not granted in full, please contact us immediately upon making such a determination.

Sincerely,

A handwritten signature in blue ink, appearing to read "Austin R. Evers". The signature is fluid and cursive, with a long horizontal stroke extending to the left.

Austin R. Evers
Executive Director
American Oversight