



November 8, 2019

VIA EMAIL

Danielle Duvall Adams
Acting FOIA Manager
1700 G Street NW
Washington, DC 20552
FOIA@consumerfinance.gov

Re: Freedom of Information Act Request

Dear Ms. Adams:

Pursuant to the Freedom of Information Act (FOIA), 5 U.S.C. § 552, and the implementing regulations of the Consumer Financial Protection Bureau (CFPB), 12 C.F.R. Part 1070, Subpart B, American Oversight makes the following request for records.

On May 7, 2019, the CFPB released a proposed rule to amend Regulation F, which implements the Federal Debt Collection Practice Act (FDCPA). The next day, several CFPB officials, including Director Kathy Kraninger, held a private, ex parte meeting with representatives of the debt collection industry to discuss the proposed rule.¹

American Oversight seeks records with the potential to shed light on this and other contact between CFPB officials and the debt collection industry as the agency considers amendments to Regulation F.

Requested Records

American Oversight requests that the CFPB produce the following records within twenty business days:

1. All email communications (including email messages, email attachments, calendar invitations, and calendar invitation attachments) between (a) the CFPB officials in Column A in the chart below, and (b) any employees or representatives of the external entities listed in Column B.
2. To the extent not captured by Part 1 of this request, any calendar entries reflecting meetings involving (a) any of the CFPB officials in Column A in the

¹ See Notice of Ex Parte Presentation at Industry Roundtable Discussion – Debt Collection Practices (Regulation F), Docket No. CFPB-2019-0022, <https://www.regulations.gov/document?D=CFPB-2019-0022-0042>.



chart below, and (b) any employees or representatives of the external entities listed in Column B.

Column A: CFPB Officials	Column B: External Entities
<ul style="list-style-type: none"> i. Director Kathy Kraninger, and any assistants, secretaries, or schedulers assigned to her ii. Deputy Director Brian Johnson iii. Associate Director, Research Markets, and Regulations, David Silberman iv. Policy Associate Director, External Affairs, Andrew Duke v. Assistant Director, Office of Financial Institutions and Business Liaison, External Affairs, Jennifer Stockett vi. Assistant Director, Consumer Lending, John McNamara 	<ul style="list-style-type: none"> i. ACA International, including Mark Neeb, Leah Dempsey, Karen Scheibe Eliason, Jack Brown, and anyone communicating with an email address ending in @acainternational.org ii. Gulf Coast Collection Bureau, Inc., including Jack Brown, and anyone communicating with an email address ending in @gulfcoastcollection.com. iii. Fineman Krekstein & Harris, P.C., including Rick Perr, and anyone communicating with an email address ending in @finemanlawfirm.com iv. Weltman, Weinberg & Reis Co., L.P.A., including Eileen Bitterman, and anyone communicating with an email address ending in @weltman.com v. Radius Global Solutions, including Michael Barrist, and anyone communicating with an email address ending in @radiusgs.com vi. BCA Financial Services, including Leslie Bender, and anyone communicating with an email address ending in @bcafs.com vii. NCB Management Services, Inc., including Ralph Liberio, and anyone communicating with an email address ending in @ncbi.com viii. MRS BPO, LLC, including Jim Beck, and anyone communicating with an email address ending in mrspbo.com ix. The CCS Companies, including Michael Kraft, and anyone communicating with an email address ending in @ccsusa.com x. iA Institute, including Stephanie Eidelman, and anyone communicating with an email address ending in @ia institute.org

	<ul style="list-style-type: none"> xi. RMAI, including Jan Stieger, Marian Sangalang, Jim Mastriani, Don Maurice, and anyone communicating with an email address ending in @rmaintl.org xii. The Bureaus, including Marian Sangalang, and anyone communicating with an email address ending in @thebureaus.com xiii. Velocity Recoveries, including Jim Mastriani, and anyone communicating with an email address ending in @velocityrecoveries.com xiv. Maurice Wutscher LLP, including Don Maurice, and anyone communicating with an email address ending in @mauricewutscher.com xv. Barron & Newburger, P.C., including Brit Suttell, and anyone communicating with an email address ending in @bn-lawyers.com xvi. National Creditors Bar Association, including Yale Levy, Nathan Wilner, and anyone communicating with an email address ending in @creditorsbar.org xvii. Lyons, Doughty, and Veldhuis, P.C., including Michele Gagnon, and anyone communicating with an email address ending in @ldvlaw.com
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Please note that American Oversight does not seek, and that this request specifically excludes, the initial mailing of news clips or other mass-distribution emails. However, subsequent communications forwarding such emails are responsive to this request.

Please provide all responsive records from December 11, 2018, to the date of the search.

Fee Waiver Request

In accordance with 5 U.S.C. § 552(a)(4)(A)(iii) and your agency’s regulations, American Oversight requests a waiver of fees associated with processing this request for records. The subject of this request concerns the operations of the federal government, and the disclosures will likely contribute to a better understanding of relevant government

procedures by the general public in a significant way. Moreover, the request is primarily and fundamentally for non-commercial purposes.

American Oversight requests a waiver of fees because disclosure of the requested information is “in the public interest because it is likely to contribute significantly to public understanding of operations or activities of the government.”² The public has a significant interest in how the debt collection industry is regulated. For example, according to HuffPost, “The most common complaints filed to the CFPB since the agency was formed in 2011 are about wrongful debt collection. . . . In 2018 alone, the CFPB had jurisdiction over 51,700 complaints.”³ That same year, “[t]he Federal Trade Commission received more than 457,500 consumer complaints about debt collectors.”⁴ Records with the potential to shed light on federal changes to the regulation of debt collectors would contribute significantly to public understanding of operations of the federal government, including whether and the extent to which federal officials are loosening rules to accommodate industry demands.⁵ American Oversight is committed to transparency and makes the responses agencies provide to FOIA requests publicly available, and the public’s understanding of the government’s activities would be enhanced through American Oversight’s analysis and publication of these records.

This request is primarily and fundamentally for non-commercial purposes.⁶ As a 501(c)(3) nonprofit, American Oversight does not have a commercial purpose and the release of the information requested is not in American Oversight’s financial interest. American Oversight’s mission is to promote transparency in government, to educate the public about government activities, and to ensure the accountability of government officials. American Oversight uses the information gathered, and its analysis of it, to educate the public through reports, press releases, or other media. American Oversight also makes materials it gathers available on its public website and promotes their availability on social media platforms, such as Facebook and Twitter.⁷

American Oversight has also demonstrated its commitment to the public disclosure of documents and creation of editorial content through numerous substantive analyses

² 5 U.S.C. § 552(a)(4)(A)(iii).

³ Zach Carter, *Consumer ‘Protector’ Is Ready to Make It Easier for Debt Collectors to Harass You*, HUFFPOST (Aug. 7, 2019; 8:30 AM), https://m.huffpost.com/us/entry/us_5d49d92ee4b01ae816c9cfe1/amp?_twitter_impresion=true.

⁴ *Id.*

⁵ *See id.*

⁶ *See* 5 U.S.C. § 552(a)(4)(A)(iii).

⁷ American Oversight currently has approximately 12,300 page likes on Facebook and 55,800 followers on Twitter. American Oversight, FACEBOOK, <https://www.facebook.com/weareoversight/> (last visited Nov. 4, 2019); American Oversight (@weareoversight), TWITTER, <https://twitter.com/weareoversight> (last visited Nov. 4, 2019).

posted to its website.⁸ Examples reflecting this commitment to the public disclosure of documents and the creation of editorial content include the posting of records related to an ethics waiver received by a senior Department of Justice attorney and an analysis of what those records demonstrated regarding the Department’s process for issuing such waivers;⁹ posting records received as part of American Oversight’s “Audit the Wall” project to gather and analyze information related to the administration’s proposed construction of a barrier along the U.S.-Mexico border, and analyses of what those records reveal;¹⁰ posting records regarding potential self-dealing at the Department of Housing & Urban Development and related analysis;¹¹ posting records and analysis relating to the federal government’s efforts to sell nuclear technology to Saudi Arabia;¹² and posting records and analysis regarding the Department of Justice’s decision in response to demands from Congress to direct a U.S. Attorney to undertake a wide-ranging review and make recommendations regarding criminal investigations relating to the President’s political opponents and allegations of misconduct by the Department of Justice itself and the Federal Bureau of Investigation.¹³

Accordingly, American Oversight qualifies for a fee waiver.

Guidance Regarding the Search & Processing of Requested Records

In connection with its request for records, American Oversight provides the following guidance regarding the scope of the records sought and the search and processing of records:

⁸ *News*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/blog>.

⁹ *DOJ Records Relating to Solicitor General Noel Francisco’s Recusal*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/document/doj-civil-division-response-noel-francisco-compliance>; *Francisco & the Travel Ban: What We Learned from the DOJ Documents*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/francisco-the-travel-ban-what-we-learned-from-the-doj-documents>.

¹⁰ *See generally Audit the Wall*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/investigation/audit-the-wall>; *see, e.g., Border Wall Investigation Report: No Plans, No Funding, No Timeline, No Wall*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/border-wall-investigation-report-no-plans-no-funding-no-timeline-no-wall>.

¹¹ *Documents Reveal Ben Carson Jr.’s Attempts to Use His Influence at HUD to Help His Business*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/documents-reveal-ben-carson-jr-s-attempts-to-use-his-influence-at-hud-to-help-his-business>.

¹² *Investigating the Trump Administration’s Efforts to Sell Nuclear Technology to Saudi Arabia*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/investigating-the-trump-administrations-efforts-to-sell-nuclear-technology-to-saudi-arabia>.

¹³ *Sessions’ Letter Shows DOJ Acted on Trump’s Authoritarian Demand to Investigate Clinton*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/sessions-letter>.

- Our request for records includes any attachments to those records or other materials enclosed with those records when they were previously transmitted. To the extent that an email is responsive to our request, our request includes all prior messages sent or received in that email chain, as well as any attachments to the email.
- Please search all relevant records or systems containing records regarding agency business. Do not exclude records regarding agency business contained in files, email accounts, or devices in the personal custody of your officials, such as personal email accounts or text messages. Records of official business conducted using unofficial systems or stored outside of official files are subject to the Federal Records Act and FOIA.¹⁴ It is not adequate to rely on policies and procedures that require officials to move such information to official systems within a certain period of time; American Oversight has a right to records contained in those files even if material has not yet been moved to official systems or if officials have, by intent or through negligence, failed to meet their obligations.¹⁵
- Please use all tools available to your agency to conduct a complete and efficient search for potentially responsive records. Agencies are subject to government-wide requirements to manage agency information electronically,¹⁶ and many agencies have adopted the National Archives and Records Administration (NARA) Capstone program, or similar policies. These systems provide options for searching emails and other electronic records in a manner that is reasonably likely to be more complete than just searching individual custodian files. For example, a custodian may have deleted a responsive email from his or her email program, but your agency’s archiving tools may capture that email under Capstone. At the same time, custodian searches are still necessary; agencies may not have direct access to files stored in .PST files, outside of network drives, in paper format, or in personal email accounts.
- In the event some portions of the requested records are properly exempt from disclosure, please disclose any reasonably segregable non-exempt portions of the

¹⁴ See *Competitive Enter. Inst. v. Office of Sci. & Tech. Policy*, 827 F.3d 145, 149–50 (D.C. Cir. 2016); cf. *Judicial Watch, Inc. v. Kerry*, 844 F.3d 952, 955–56 (D.C. Cir. 2016).

¹⁵ See *Competitive Enter. Inst. v. Office of Sci. & Tech. Policy*, No. 14-cv-765, slip op. at 8 (D.D.C. Dec. 12, 2016).

¹⁶ Presidential Memorandum—Managing Government Records, 76 Fed. Reg. 75,423 (Nov. 28, 2011), <https://obamawhitehouse.archives.gov/the-press-office/2011/11/28/presidential-memorandum-managing-government-records>; Office of Mgmt. & Budget, Exec. Office of the President, Memorandum for the Heads of Executive Departments & Independent Agencies, “Managing Government Records Directive,” M-12-18 (Aug. 24, 2012), <https://www.archives.gov/files/records-mgmt/m-12-18.pdf>.

requested records. If a request is denied in whole, please state specifically why it is not reasonable to segregate portions of the record for release.

- Please take appropriate steps to ensure that records responsive to this request are not deleted by the agency before the completion of processing for this request. If records potentially responsive to this request are likely to be located on systems where they are subject to potential deletion, including on a scheduled basis, please take steps to prevent that deletion, including, as appropriate, by instituting a litigation hold on those records.

Conclusion

If you have any questions regarding how to construe this request for records or believe that further discussions regarding search and processing would facilitate a more efficient production of records of interest to American Oversight, please do not hesitate to contact American Oversight to discuss this request. American Oversight welcomes an opportunity to discuss its request with you before you undertake your search or incur search or duplication costs. By working together at the outset, American Oversight and your agency can decrease the likelihood of costly and time-consuming litigation in the future.

Where possible, please provide responsive material in an electronic format by email. Alternatively, please provide responsive material in native format or in PDF format on a USB drive. Please send any responsive material being sent by mail to American Oversight, 1030 15th Street NW, Suite B255, Washington, DC 20005. If it will accelerate release of responsive records to American Oversight, please also provide responsive material on a rolling basis.

We share a common mission to promote transparency in government. American Oversight looks forward to working with your agency on this request. If you do not understand any part of this request, please contact Christine H. Monahan at foia@americanoversight.org or (202) 869-5244. Also, if American Oversight's request for a fee waiver is not granted in full, please contact us immediately upon making such a determination.

Sincerely,



Austin R. Evers
Executive Director
American Oversight